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试卷代号 **a**

高等学校英语应用能力考试(A 级)  
PRACTICAL ENGLISH TEST FOR COLLEGES



试 题 册  
(GZAJ5)

注 意 事 项

- 一、将校名、姓名、学校代号、准考证号和试卷代号 (a 或 b) 填写在答题卡上。
- 二、所有答案均应做在答题卡上，写在试题册上的答案一律无效。翻译和作文做在答题卡的反面。
- 三、客观题必须用 2B 铅笔答题；主观题使用黑色字迹签字笔填写，不得使用其他笔。注意保持答题卡卷面整洁、清楚。
- 四、多项选择题每题只能选一个答案，多选作答错处理。选定答案后，在相应字母的中间划一条横线。划线的浓度要盖过字母底色。
- 五、考试时间为 120 分钟。考试结束时，把试题册、答题卡放在桌上。监考人员收卷后考生才可离开考场。

高等学校英语应用能力考试委员会编制

2019 年 12 月

**Directions:** *This part is to test your listening ability. It consists of 4 sections.*

**Section A**

**Directions:** *This section is to test your ability to understand short dialogues. There are 5 recorded dialogues in it. After each dialogue, there is a recorded question. Both the dialogues and questions will be spoken **only once**. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.*

**Example:** You will hear:

- You will read:
- A) New York City.
  - B) An evening party.
  - C) An air trip.
  - D) The man's job.

*From the dialogue we learn that the man is to take a flight to New York. Therefore, C) **An air trip** is the correct answer. You should mark C) on the Answer Sheet with a single line through the center.*

[A] [B] [C] [D]

*Now the test will begin.*

1. A) The coach broke down on the way.  
B) The coach will arrive soon.  
C) The tour guide has already arrived.  
D) The tour guide has contacted the driver.
  
2. A) The sales data.                      C) The price list.  
B) The meeting agenda.                D) The travel budget.
  
3. A) Cancel a reservation.                C) Give him a morning call.  
B) Change a room for him.                D) Book a taxi.
  
4. A) She will go on a business trip.    C) She will visit her parents.  
B) She has to finish her report.        D) She has to meet her clients.
  
5. A) To book a table.                      C) To make a complaint.  
B) To change a flight.                    D) To place an order.

## Section B

**Directions:** *This section is to test your ability to understand short conversations. There are 2 recorded conversations in it. After each conversation, there are some recorded questions. Both the conversations and questions will be spoken **two times**. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center. Now listen to the conversations.*

### Conversation 1

6. A) At 3 o'clock.                      C) At 5 o'clock.  
    B) At 4 o'clock.                      D) At 6 o'clock.
7. A) Four.                                C) Five.  
    B) Six.                                  D) Seven.
8. A) Near the main entrance.        C) In a small room.  
    B) In a corner.                      D) By a window.

### Conversation 2

9. A) Its admission is free.            C) It is the world's largest palace.  
    B) It is hosting a special event.    D) It is near the woman's hotel.
10. A) Its tickets are all sold out.    C) There will be an important event.  
      B) It is now under repair.        D) It is not open on Monday.

## Section C

**Directions:** *In this section you will hear a recorded short passage. The passage is printed in the test paper, but with some words or phrases missing. The passage will be read **two times**. You are required to put the missing words or phrases on the Answer Sheet in order of the numbered blanks according to what you hear. Now the passage will begin.*

Good morning, everybody. Today, I'd like to introduce you to our tour for tea lovers. As you know, tea is an   11   of Chinese tradition. You may have no idea about how the tea grows and how it is made. Our tour will enable you to   12   the tea culture in China. Hangzhou is the   13   of *Longjing* tea, which is one of the most famous green teas in China. During this tour, you will have the chance to go to a tea farm,   14   tea-leaves, visit a tea farmer's house, learn

the art of tea-making and 15 of *Longjing* tea. I hope you're pleased to travel with us to learn more about Chinese tea culture.

### Section D

**Directions:** *This section is to test your ability to comprehend short passages. You will hear a recorded passage. After that you will hear five questions. Both the passage and the questions will be read **two times**. When you hear a question, you should complete the answer to it with a word or a short phrase (**in no more than 3 words**). The questions and incomplete answers are printed in your test paper. You should write your answers on the Answer Sheet correspondingly. Now listen to the passage.*

16. Where are the volunteers of the Tutoring Center from?

They are from different \_\_\_\_\_ of the college.

17. What is the purpose of the Tutoring Center?

To offer \_\_\_\_\_ to students in need.

18. When is the center open every week?

Monday, Wednesday and \_\_\_\_\_.

19. When can students come to the center for help?

Any time in its \_\_\_\_\_.

20. What are the students asked to do if they need homework help?

Introduce themselves to the tutors and let them know about \_\_\_\_\_.

### Part II

#### Structure

(10 minutes)

**Directions:** *This part is to test your ability to construct grammatically correct sentences. It consists of 2 sections.*

#### Section A

**Directions:** *In this section, there are 10 incomplete sentences. You are required to complete each one by deciding on the most appropriate word or words from the 4 choices marked A), B), C) and D). Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.*

21. Whenever \_\_\_\_\_ with something difficult, they tried to learn and develop the needed skills to solve it.

A) face

C) to face

B) faced

D) facing

22. \_\_\_\_\_ you enjoy working from home or not, there are some emotional and physical health benefits.
- A) What  
B) That  
C) How  
D) Whether
23. Latin America experienced a big rise \_\_\_\_\_ demand for smartphones with almost 28 million sold.
- A) in  
B) at  
C) over  
D) along
24. The best thing you can do to protect your possessions while \_\_\_\_\_ is to purchase an insurance.
- A) travel  
B) traveling  
C) to travel  
D) traveled
25. We will offer a training program for all the applicants \_\_\_\_\_ native language is not Chinese.
- A) whose  
B) who  
C) that  
D) which
26. In this country, most hotels do offer Internet access, \_\_\_\_\_ there is often a charge for this service.
- A) although  
B) if  
C) unless  
D) until
27. \_\_\_\_\_ we went, we always preferred to order Chinese food.
- A) Whichever  
B) However  
C) Wherever  
D) Whatever
28. It was not until I went to college \_\_\_\_\_ I became interested in computer programming.
- A) that  
B) what  
C) which  
D) where
29. The technology was \_\_\_\_\_ complicated that few engineers of the company were able to handle it.
- A) so  
B) too  
C) much  
D) such

30. Since 1949, our country \_\_\_\_\_ remarkable progress in reducing poverty.
- A) make    C) is making  
B) made    D) has made

**Section B**

**Directions:** *There are 5 incomplete statements here. You should fill in each blank with the proper form of the word given in brackets. Write the word or words in the corresponding space on the Answer Sheet.*

31. According to the airline, each traveller (allow) \_\_\_\_\_ one checked bag and one carry-on bag.
32. A return ticket is often (economical) \_\_\_\_\_ than a one-way ticket.
33. In this company, about 12 percent of the employees risked (lose) \_\_\_\_\_ their jobs to information technology.
34. We all have been (deep) \_\_\_\_\_ impressed by Fran's understanding of the Internet of Things.
35. The Health Center provides convenient ways to schedule an (appoint) \_\_\_\_\_ with its doctors.

**Part III**

**Reading Comprehension**

**(40 minutes)**

**Directions:** *This part is to test your reading ability. There are 5 tasks for you to fulfill. You should read the reading materials carefully and do the tasks as you are instructed.*

**Task 1**

**Directions:** *After reading the following passage, you will find 5 questions or unfinished statements, numbered 36 to 40. For each question or statement, there are 4 choices marked A), B), C) and D). You should make the correct choice and mark the corresponding letter on the Answer Sheet with a single line through the center.*

Finding a new job is not an easy thing to do. However, our economy is getting stronger, so now might be a good time to start looking. If you think you have the skills and abilities that employers need, there are some things you should do to prepare for the job hunt.

First, don't quit your current job until you are sure you have a new one lined up. The best time to look for a job is when you are currently employed. People who are

unemployed and desperate (极度渴望的) for work sometimes make bad decisions in accepting a job offer. Consider job offers carefully. Will the new job be better than the one you are having now? What about the location? Will the commute to work be easy or difficult?

If a person doesn't have good English skills, it's important to work on fixing that as soon as possible. It takes the average person five years to learn English really well, but for people who have lived in our country for a few years already, it might take a little less time than that. Many cities offer free English classes through the public schools, or you can learn English online. You can take classes at night or on the weekend. Good English skills usually make it easier to find a job and move up to better positions within a company.

36. The writer believes that now might be the right time for job hunting because of \_\_\_\_\_.
- A) the rising economy
  - B) the increasing export
  - C) the high consumption
  - D) the substantial investment
37. You are advised not to give up your present job \_\_\_\_\_.
- A) until you have got a pay rise
  - B) before you are sure to get a new one
  - C) unless your boss asks you to leave
  - D) because you may lose a chance for promotion
38. According to the passage, what might happen to unemployed people who are desperate for work?
- A) They may find a dream job.
  - B) They may lose their benefits.
  - C) They might make a poor decision.
  - D) They might end up working in another city.
39. What advice does the author offer if a person's English skills are not good enough?
- A) Looking for a private tutor.
  - B) Improving them as soon as possible.
  - C) Moving to an English speaking country.
  - D) Practicing their English with a native speaker.

40. One advantage of having good English skills is that \_\_\_\_\_.
- A) it helps you to get promotion
  - B) it helps you to learn new techniques
  - C) it enables you to fit in a new environment
  - D) it enables you to get along with your colleagues

### Task 2

**Directions:** This task is the same as Task 1. The 5 questions or unfinished statements are numbered 41 to 45.

Have you noticed that the Yellow Pages are getting thinner every year? That's because fewer people are using them. Instead, your potential customers are using search engines on the Internet to find your business that provides your services. Hundreds, if not thousands, of searches for your services in your city are happening online every month — and amazingly, this number grows by 50% every single year!

Now you're probably wondering how this affects a small business owner, such as yourself. It's simple: if you want your business to survive these times, you need to adapt to the growing impact of the Internet.

You hope that the first thing a searcher sees when searching for a service is a website that features your business. And you even want this website to function like an interactive (交互式的) advertisement for your services.

That is exactly what LocalTail provides you with through our all-in-one small business Internet advertising service called TheadSite Solution. Our goal is to help you get found by the hundreds of searchers looking for your services online every month, and turn these prospects into new customers for your business.

LocalTail has helped many local businesses increase their revenues by as much as 300% just by using our TheadSite. Sound pretty good to you? Then read more about TheadSite Solution and how it can help you, or get to know us a little better and learn more about our company.

41. Nowadays, fewer people are using the Yellow Pages because \_\_\_\_\_.
- A) they find it difficult to get a free copy
  - B) they are turning to search engines online
  - C) they are unable to afford its increasing cost
  - D) they find much of its information is out of date
42. What should a small business owner do to survive, according to the passage?
- A) Attract more investments.
  - B) Introduce advanced technology.
  - C) Adapt to the impact of the Internet.
  - D) Employ more experienced workers.



43. As a small owner, the first thing you want online searchers to see is \_\_\_\_\_.
- A) a list of reviews from your customers
  - B) a price list of your products and services
  - C) a yellow page describing the scope of your business
  - D) a website showing the features of your business
44. The TheadSite Solution aims to help small businesses \_\_\_\_\_.
- A) apply for a bank loan
  - B) get more new customers
  - C) design their company logo
  - D) turn their customers into partners
45. The purpose of the passage is \_\_\_\_\_.
- A) to introduce a new advertising method
  - B) to offer tips on searching online services
  - C) to explain the potential use of the Yellow Pages
  - D) to describe the impact of the Internet on businesses

### Task 3

**Directions:** *The following is an introduction to Stamp.com™. After reading it, you are required to complete the outline below it (No.46 to No.50). You should write your answers briefly (in no more than three words) on the Answer Sheet correspondingly.*

With nearly 732,000 monthly subscribers, Stamps.com™ is the leading provider of Internet-based postage solutions. Stamps.com was the first company to be approved by the U.S. Postal Service® to offer a software-only postage service that lets customers buy and print postage online. The Company targets its services to small businesses, home offices and online retailers, and currently has PC Postage partnerships with Avery, Microsoft, HP, the U.S. Postal Service and others. Stamps.com is a publicly traded company on the NASDAQ under the symbol STMP.

#### *Stamps.com Service*

Stamps.com offers customers a secure Internet mailing solution to print postage using their existing computer, printer and Internet connection without having to go to the Post Office™. Small businesses, home offices and online retailers can now manage their mailing and shipping operations more efficiently and securely than with postage meters or regular stamps. Everyone can enjoy the convenience of online postage and avoid waiting in line at the Post Office. In addition, for

businesses, Stamps.com is at least 50% cheaper than a traditional postage meter and allows for easy tracking and reporting of postage expenditures (费用).

Stamps.com™

Business type: provider of Internet-based postage solutions

Monthly subscribers: nearly 46

Customers: small businesses, 47 and online retailers

Partnerships: Avery, 48, HP, the U.S. Postal Service and others

Service offered: Internet mailing solution to 49 using the existing computer, printer and Internet connection

Advantages: more efficient and secure

convenient

avoid waiting in line at the Post Office

at least 50% cheaper

easy 50 of postage expenditures

**Task 4**

**Directions:** *The following is a list of terms related to the real estate industry (房地产行业). After reading it, you are required to find the items equivalent to those given in Chinese in the table below. Then you should mark the corresponding letters with a line through the center in order of the numbered blanks, 51 through 55, on the Answer Sheet.*

- |   |       |                         |
|---|-------|-------------------------|
| A | ----- | Commercial building     |
| B | ----- | Residential building    |
| C | ----- | Property management     |
| D | ----- | Down payment            |
| E | ----- | Appraisal fees          |
| F | ----- | Tax rates               |
| G | ----- | Market value            |
| H | ----- | Land efficiency         |
| I | ----- | Supply and demand       |
| J | ----- | Property address        |
| K | ----- | Sales price             |
| L | ----- | Quality of construction |
| M | ----- | Investment return       |
| N | ----- | Property manager        |
| O | ----- | Buyers' market          |
| P | ----- | Sellers' market         |
| Q | ----- | Advance fees            |

**Examples:** (H) 土地效益 (B)住宅楼

- |              |          |
|--------------|----------|
| 51. ( ) 物业经理 | ( ) 买方市场 |
| 52. ( ) 商用楼  | ( ) 供求关系 |
| 53. ( ) 物业地址 | ( ) 建筑质量 |
| 54. ( ) 预付费用 | ( ) 售价   |
| 55. ( ) 投资收益 | ( ) 税率   |

### Task 5

**Directions:** *The following is short passage about camping in Great Salt Lake. After reading it, you should give brief answers to the 5 questions (No.56 to No.60) that follow. The answers (in no more than 3 words) should be written after the corresponding numbers on the Answer Sheet.*

Visit the largest island in Great Salt Lake, which offers camping, wildlife viewing, horseback riding and mountain biking, etc. The following is some information about camping.

Camping – Camp only in designated camp grounds. Each camping permit allows one vehicle and any attached recreational equipment. A disposal station is available. Quiet hours are from 10 p.m. to 7 a.m.

Bridger Bay Campground – 26 primitive camp sites include picnic tables, shade pavilions (凉棚), fire places. There is no water or electricity. One vehicle and up to eight people and two tents (帐篷) are allowed per campsite. There is a fee for additional vehicles or recreational equipment. Horses are not allowed.

White Rock Group Campground – 20 primitive campsites and one group site are available by reservation. Picnic tables and fire places are located at each site. Vault (地下室) toilets are available. No water, electricity or shade is available in the campground.

Ladyfinger Campground – Five primitive campsites include picnic tables and tents pads. Open fires are not permitted. No water, electricity or shade. One tent and one vehicle per site. Vault toilet is available.

56. What activities can people do in the largest island of Great Salt Lake?

Camping, \_\_\_\_\_, horseback riding, mountain biking and others.

57. Where can visitors camp in the island?

Only in \_\_\_\_\_.

58. How many persons are allowed per campsite in Bridger Bay Campground?

\_\_\_\_\_ at most.

59. What is said about camping in a primitive campsite in White Rock Group Campground?  
It is only available by \_\_\_\_\_.
60. What is not allowed in Ladyfinger Campground?  
\_\_\_\_\_ are not allowed.

**Part IV Translation -- English into Chinese (25 minutes)**

**Directions:** This part, numbered 61 through 65, is to test your ability to translate English into Chinese. After each of the sentences numbered 61 to 64, you will read three choices of suggested translation marked A), B) and C). You should choose the best translation and mark the corresponding letter on your Answer Sheet with a single line through the center. And for the paragraph numbered 65, write your translation in the corresponding space on the Translation/Composition Sheet.

61. Our outstanding personnel have driven our success and established us as a world class leader in the computer industry.
- A) 我们的专业技术人员成功地开发了一款新的软件,为我们行业的发展作出了贡献。  
B) 我们的优秀雇员使得我们在计算机行业取得成功,并且推动了计算机技术的发展。  
C) 我们的杰出人才促进了我们的成功,确立了我们在计算机行业的世界级领导地位。
62. We employ over 100,000 employees nationwide, whose goal is to deliver the highest level of service and improve the customer experience.
- A) 我们在全中国聘用了 10 多万员工,他们的目标是提供最高水平的服务并改善客户体验。  
B) 我们公司的员工积极参加业务培训,10 几万员工中有许多人都获得了专业技术的证书。  
C) 我们的 10 多万员工分布在全国各地,他们尽了自己最大的努力向客户提供优质产品。
63. Effective business communication helps build a good relationship between the employer and the staff, which can help increase productivity and the company's bottom line.
- A) 和谐的雇主和员工之间的关系取决于他们之间的及时交流,这可以有效地帮助公司提高生产力。  
B) 有效的业务沟通有助于在雇主和员工之间建立良好的关系,这能帮助提高生产力和公司的赢利。  
C) 良好的企业文化能够促进公司员工之间的相互谅解和尊重,这有利于公司提高自身的市场形象。

64. In recent decades, environmental problems have been on the rise as the result of human activities and unplanned management of the technological development.
- A) 近几十年来, 人类活动的范围不断延伸, 导致全球气候变暖的问题日益严重。  
B) 近几十年来, 日益变坏的环境问题与人类从事的活动和科技进步快息息相关。  
C) 近几十年来, 由于人类活动和技术开发的无计划管理, 环境问题一直在增加。
65. Like anything else, practicing your driving skills ahead of time will help you gain confidence for test day.
- \*Starting out in an empty parking lot with low traffic to gain confidence.  
\*Taking a driver training course. Though it isn't free, signing up for this service is a good way to practice for the test.  
\*Instructors will simulate (模拟) the test conditions, which will improve your knowledge and help you gain comfort while driving.
- Remember that the more you practice, the more skilled you will become.

## Part V

## Writing

(25 minutes)

**Directions:** This part is to test your ability to do practical writing. You are required to write an Ad. according to the following information given in Chinese. Remember to do the task on the Translation / Composition Sheet.

说明: 请为 ABC 公司起草一份招聘广告, 具体内容如下:

ABC 公司专门从事机器人制造, 产品畅销全球, 深受客户欢迎。现公司欲招聘销售经理 1 人, 条件如下:

1. 年龄: 30-45, 男女不限;
2. 至少拥有大专学历;
3. 具有 5 年以上销售管理经验;
4. 有较强的学习和交流能力;
5. 具有一定的英语会话能力和熟练的计算机技能;
6. 愿意经常出差。

应聘者请于 12 月 10 日前将简历发送至 [ABCHR@126.com](mailto:ABCHR@126.com) 或拨打电话 12345678 与 Helen Smith 女士联系。